



営業担当者

【求人】 営業担当者、フルタイム

【勤務地】 アムステルダム近郊

【企業内容】 以下、英文をご参照ください

【業務内容】

営業チームの一員として、以下業務を担当します。

- 既存の顧客の営業管理と売り上げの成長、目標達成
- ポテンシャル顧客及び既存顧客との効果的なコミュニケーション、商品紹介
- 見積もり、インボイス、在庫管理
- 展示会への参加

【応募条件】

- 日本語 + 英語会話
- 大学、短期大学（専門学校）卒
- オランダでの就労ビザ保持者
- オランダ運転免許保持者
- 営業経験 1-3 年ほどある方
- プロアクティブでネットワークが軽く、外回り営業ができる方
- アムステルダム近郊オフィスに通勤可能な方
- 目標達成力、業務への正確さ、コミュニケーション力のある方

【待遇】

- 給与はこれまでのご経験を考慮した上、決定します。
- 有給休暇 25 日、休暇手当 8 %、ボーナス制度
- 企業年金加入制度
- 交通費支給

ご興味のある方は宮島（06-14690830）までご連絡ください。もしくは CV をもってご応募ください (info@miyajimarecruitment.com)。





Sales representative, Amsterdam area

Japanese and English, Fulltime

Currently, we are looking for a Sales Representative for our client in the Amsterdam area. In this role, you will introduce and promote their daily product range to Japanese customers in the Netherlands.

Are you outgoing and proactive? Do you enjoy visiting customers and take an analytical approach to your work? If you enjoy working in sales and using both Japanese and English, this is a great opportunity for you!

Job Responsibilities

As a member of the sales team, you will be responsible for the following duties:

- Managing and developing existing customer accounts to achieve sales growth and targets
- Communicating effectively with potential and existing customers and presenting products
- Preparing quotations, invoices, and managing inventory
- Participating in trade shows and exhibitions

Requirements

- Fluent Japanese and conversational English
- Bachelor or similar
- Valid work visa for the Netherlands
- Valid Dutch driving licence
- 1-3 years of sales experience
- Proactive, flexible, and comfortable with field-based sales activities
- Ability to commute to the office
- Strong target-oriented mindset, accuracy in work, and excellent communication skills

Compensation & Benefits

- Salary will be discussed based on experience and skills
- 25 days of annual leave, holiday allowance and bonus scheme
- Company pension plan
- Travel allowance

If you are interested in this role, please send your CV to info@miyajimarecruitment.com (Ms. Yumiko Miyajima) or please call for more information to +31.6.14690830.

